

Jul 2021

Industry New Vehicle sales: OEM Sales

For new vehicle sales reporting naamsa members only. Not for distribution.

OUR AMBITION:

TO BE THE MOST CREDIBLE AND RESPECTED THOUGHT
LEADER AND PARTNER FOR AND ON BEHALF OF THE
AUTOMOTIVE INDUSTRY IN SOUTH AFRICA



REIMAGINING THE FUTURE TOGETHER
Partnership | Consistency | Trust

Total Vehicles by Manufacturer

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	8 320	7243	170	684	223	3 775
VOLKSWAGEN GROUP SA	5 078	3431	278	1023	346	3 269
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 698	2363	0	305	30	
FORD MOTOR COMPANY	2 360	2074	101	111	74	4 308
NISSAN	2 354	2046	7	238	63	107
SUZUKI AUTO	1 532	1331	19	169	13	
HAVAL MOTORS SA	1 525	1351	0	174	0	22
RENAULT	1 522	1357	0	160	5	
KIA SOUTH AFRICA	1 501	1343	0	151	7	
ISUZU MOTORS SOUTH AFRICA	1 193	1090	67	7	29	306
MAZDA SOUTHERN AFRICA	721	707	0	0	14	
BMW GROUP *	699	699	0	0	0	5 000
MERCEDES-BENZ SA **	579	579	0	0	0	58
DAIMLER TRUCKS AND BUSES SA **	377	377	0	0	0	7
STELLANTIS	358	335	0	0	23	2
MAHINDRA	313	307	6	0	0	
MITSUBISHI MOTORS SA	235	222	0	0	13	55
JAGUAR LAND ROVER	230	201	0	3	26	
VOLVO GROUP SOUTHERN AFRICA	186	186	0	0	0	7
SCANIA	168	155	0	13	0	2
FAW TRUCKS	160	160	0	0	0	
UD TRUCKS SOUTHERN AFRICA	149	149	0	0	0	12
HONDA	113	113	0	0	0	
IVECO	102	53	41	0	8	
VOLVO CARS	97	85	0	2	10	
MAN	88	88	0	0	0	1
TATA	70	61	9	0	0	
PORSCHE **	66	66	0	0	0	
POWERSTAR	56	56	0	0	0	
BABCOCK	40	40	0	0	0	
SUBARU	36	35	0	0	1	
VECV SOUTH AFRICA	8	8	0	0	0	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
BENTLEY **	4	4	0	0	0	
LAMBORGHINI SOUTH AFRICA **	3	3	0	0	0	
JMC	2	2	0	0	0	
INDUSTRY TOTAL	32 949	28326	698	3040	885	16 931

BMW South Africa (Pty) Limited will report sales information quarterly, in line with its global directive. Estimate domestic new vehicle and export sales are provided for Mercedes-Benz SA Ltd and Daimler Trucks and Buses SA (Pty) Ltd from February 2020 to June 2021. From July 2021, commercial market split estimates are provided. Maserati South Africa, as of June 2021, is no longer reporting sales to naamsa

Passenger for Jul 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
VOLKSWAGEN GROUP SA	4 932	3332	241	1023	336	3 269
TOYOTA	3 550	2841	42	508	159	122
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 403	2068	0	305	30	
RENAULT	1 522	1357	0	160	5	
SUZUKI AUTO	1 471	1270	19	169	13	
KIA SOUTH AFRICA	1 378	1220	0	151	7	
HAVAL MOTORS SA	967	941	0	26	0	13
BMW GROUP *	699	699	0	0	0	5 000
FORD MOTOR COMPANY	697	631	0	0	66	24
MAZDA SOUTHERN AFRICA	689	682	0	0	7	
NISSAN	597	479	0	94	24	
MERCEDES-BENZ SA **	470	470	0	0	0	58
STELLANTIS	328	310	0	0	18	2
JAGUAR LAND ROVER	230	201	0	3	26	
MITSUBISHI MOTORS SA	193	180	0	0	13	55
HONDA	113	113	0	0	0	
MAHINDRA	109	109	0	0	0	
VOLVO CARS	97	85	0	2	10	
PORSCHE **	66	66	0	0	0	
SUBARU	36	35	0	0	1	
ISUZU MOTORS SOUTH AFRICA	15	13	0	0	2	1
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
BENTLEY **	4	4	0	0	0	
LAMBORGHINI SOUTH AFRICA **	3	3	0	0	0	
JMC		0	0	0	0	
INDUSTRY TOTAL	20 575	17115	302	2441	717	8 544

Light CV < 3501kg for Jul 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	4 478	4137	106	175	60	3 653
NISSAN	1 757	1567	7	144	39	107
FORD MOTOR COMPANY	1 661	1441	101	111	8	4 284
ISUZU MOTORS SOUTH AFRICA	933	850	53	5	25	305
HAVAL MOTORS SA	558	410	0	148	0	9
HYUNDAI AUTOMOTIVE SOUTH AFRICA	271	271	0	0	0	
MAHINDRA	204	198	6	0	0	
KIA SOUTH AFRICA	123	123	0	0	0	
VOLKSWAGEN GROUP SA	94	85	0	0	9	
SUZUKI AUTO	61	61	0	0	0	
MITSUBISHI MOTORS SA	42	42	0	0	0	
MAZDA SOUTHERN AFRICA	32	25	0	0	7	
STELLANTIS	27	22	0	0	5	
MERCEDES-BENZ SA **	23	23	0	0	0	
JMC	2	2	0	0	0	
RENAULT		0	0	0	0	
INDUSTRY TOTAL	10 266	9257	273	583	153	8 358

Medium CV 3501-8500kg for Jul 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	207	186	18	1	2	
ISUZU MOTORS SOUTH AFRICA	99	94	3	0	2	
MERCEDES-BENZ SA **	86	86	0	0	0	
VOLKSWAGEN GROUP SA	52	14	37	0	1	
IVECO	47	6	41	0	0	
DAIMLER TRUCKS AND BUSES SA **	39	39	0	0	0	7
HYUNDAI AUTOMOTIVE SOUTH AFRICA	24	24	0	0	0	
TATA	22	16	6	0	0	
FAW TRUCKS	6	6	0	0	0	
STELLANTIS	3	3	0	0	0	
FORD MOTOR COMPANY	2	2	0	0	0	
JMC		0	0	0	0	
POWERSTAR		0	0	0	0	
VECV SOUTH AFRICA		0	0	0	0	
INDUSTRY TOTAL	587	476	105	1	5	7

Heavy CV 8501-16500kg for Jul 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
ISUZU MOTORS SOUTH AFRICA	115	104	9	2	0	
FAW TRUCKS	73	73	0	0	0	
UD TRUCKS SOUTHERN AFRICA	55	55	0	0	0	6
TOYOTA	48	43	4	0	1	
DAIMLER TRUCKS AND BUSES SA **	40	40	0	0	0	
TATA	35	32	3	0	0	
POWERSTAR	11	11	0	0	0	
VECV SOUTH AFRICA	6	6	0	0	0	
IVECO	2	2	0	0	0	
MAN		0	0	0	0	
INDUSTRY TOTAL	385	366	16	2	1	6

Extra Heavy CV > 16500kg for Jul 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA **	280	280	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	186	186	0	0	0	7
SCANIA	141	128	0	13	0	1
UD TRUCKS SOUTHERN AFRICA	94	94	0	0	0	6
MAN	83	83	0	0	0	
FAW TRUCKS	81	81	0	0	0	
POWERSTAR	45	45	0	0	0	
IVECO	45	45	0	0	0	
BABCOCK	40	40	0	0	0	
TOYOTA	37	36	0	0	1	
ISUZU MOTORS SOUTH AFRICA	31	29	2	0	0	
TATA	11	11	0	0	0	
VECV SOUTH AFRICA	2	2	0	0	0	
INDUSTRY TOTAL	1 076	1060	2	13	1	14

Bus > 8500kg for Jul 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
SCANIA	27	27	0	0	0	1
DAIMLER TRUCKS AND BUSES SA **	18	18	0	0	0	
IVECO	8	0	0	0	8	
MAN	5	5	0	0	0	1
TATA	2	2	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	
INDUSTRY TOTAL	60	52	0	0	8	2

Make Totals for Jul 2021

* Sales are estimates ** Reported aggregate sales numbers only

	RSA	Dealer	Gov	Rental	Single	Export
TOYOTA	8 036	6972	166	684	214	3 775
VOLKSWAGEN	4 786	3150	278	1020	338	3 270
HYUNDAI	2 698	2363	0	305	30	
FORD	2 360	2074	101	111	74	4 308
NISSAN	2 271	1963	7	238	63	107
SUZUKI	1 532	1331	19	169	13	
RENAULT	1 522	1357	0	160	5	
KIA	1 501	1343	0	151	7	
ISUZU	1 193	1090	67	7	29	306
HAVAL	967	941	0	26	0	13
MERCEDES**	877	877	0	0	0	58
MAZDA	721	707	0	0	14	
BMW/MINI*	699	699	0	0	0	5 000
GWM	558	410	0	148	0	9
MAHINDRA	313	307	6	0	0	
AUDI	292	281	0	3	8	
HINO	239	231	4	0	4	
MITSUBISHI	235	222	0	0	13	55
LAND ROVER	188	167	0	3	18	
VOLVO TRUCKS	186	186	0	0	0	7
SCANIA	168	155	0	13	0	2
FAW	160	160	0	0	0	
UD TRUCKS	149	149	0	0	0	12
PEUGEOT	114	109	0	0	5	
HONDA	113	113	0	0	0	
IVECO	102	53	41	0	8	
VOLVO	97	85	0	2	10	
MAN	88	88	0	0	0	
DATSUN	83	83	0	0	0	
OPEL	80	71	0	0	9	
CITROEN	68	63	0	0	5	
PORSCHE**	66	66	0	0	0	
TATA TRUCK & BUS	66	57	9	0	0	
JEEP	58	56	0	0	2	2
POWERSTAR	56	56	0	0	0	
LEXUS	45	40	0	0	5	
JAGUAR	42	34	0	0	8	
MERCEDES/FUSO**	40	40	0	0	0	
DAF	40	40	0	0	0	
FUSO**	39	39	0	0	0	7
FIAT	36	34	0	0	2	
SUBARU	36	35	0	0	1	
EICHER	8	8	0	0	0	
FERRARI	6	6	0	0	0	
BENTLEY**	4	4	0	0	0	
DAEWOO	4	4	0	0	0	
LAMBORGHINI**	3	3	0	0	0	
ALFA ROMEO	2	2	0	0	0	
CHANGAN	1	1	0	0	0	
JMC	1	1	0	0	0	
VOLVO BUS		0	0	0	0	
LANDWIND		0	0	0	0	
ABARTH		0	0	0	0	
INDUSTRY TOTAL	32 949	28326	698	3040	885	16 931

RSA and Export Sales by Market

	Jul 2021		Var %		Jul 2020		Jun 2021		Jul 2021 YTD		Var %		Jul 2020 YTD	
	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp	RSA	Exp
Passenger	20 575	8 544	9.1%	-52.8%	18 856	18 097	24 497	14 648	166 395	117 318	30.1%	26.8%	127 899	92 539
Light CV < 3501kg	10 266	8 358	-8.1%	17.0%	11 165	7 144	11 206	13 309	79 109	80 115	42.3%	93.4%	55 606	41 426
Medium CV 3501-8500kg	587	7	-16.1%	-30.0%	700	10	688	5	4 040	62	17.8%	-15.1%	3 430	73
Heavy CV 8501-16500kg	385	6	-12.1%	-33.3%	438	9	469	22	2 764	76	43.1%	20.6%	1 931	63
Extra Heavy CV > 16500kg	1 076	14	-9.4%	-72.5%	1 188	51	1 194	21	7 784	168	41.1%	10.5%	5 516	152
Bus > 8500kg	60	2	3.4%	100.0%	58	1	77	5	374	9	1.4%	125.0%	369	4
INDUSTRY TOTAL	32 949	16 931	1.7%	-33.1%	32 405	25 312	38 131	28 010	260 466	197 748	33.7%	47.3%	194 751	134 257

Dealer and Government Sales by Market

	Jul 2021		Var %		Jul 2020		Jun 2021		Jul 2021 YTD		Var %		Jul 2020 YTD	
	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV	DLR	GOV
Passenger	17 115	302	-1.1%	1.7%	17 305	297	20 321	226	136 087	2 428	29.5%	-18.8%	105 082	2 989
Light CV < 3501kg	9 257	273	-9.8%	-51.9%	10 262	567	10 319	414	71 395	4 050	47.0%	-17.0%	48 562	4 877
Medium CV 3501-8500kg	476	105	-19.6%	11.7%	592	94	526	137	3 150	793	17.4%	18.0%	2 683	672
Heavy CV 8501-16500kg	366	16	-10.9%	-36.0%	411	25	411	57	2 627	127	41.7%	81.4%	1 854	70
Extra Heavy CV > 16500kg	1 060	2	-8.6%	-71.4%	1 160	7	1 149	21	7 623	82	41.3%	115.8%	5 393	38
Bus > 8500kg	52		-3.7%	-100.0%	54	4	76	1	315	2	-6.3%	-75.0%	336	8
INDUSTRY TOTAL	28 326	698	-4.9%	-29.8%	29 784	994	32 802	856	221 197	7 482	35.0%	-13.5%	163 910	8 654

Rental and Single Sales by Market

	Jul 2021		Var %		Jul 2020		Jun 2021		Jul 2021 YTD		Var %		Jul 2020 YTD	
	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN	REN	SIN
Passenger	2 441	717	2469.5 %	-38.1%	95	1 159	2 601	1 349	21 303	6 577	65.9%	-5.8%	12 844	6 984
Light CV < 3501kg	583	153	501.0%	-36.0%	97	239	292	181	2 467	1 197	160.8%	-2.0%	946	1 221
Medium CV 3501-8500kg	1	5	-83.3%	-37.5%	6	8	22	3	62	35	17.0%	59.1%	53	22
Heavy CV 8501-16500kg	2	1	0.0%	-50.0%		2		1	2	8	0.0%	14.3%		7
Extra Heavy CV > 16500kg	13	1	-13.3%	-83.3%	15	6	21	3	58	21	-3.3%	-16.0%	60	25
Bus > 8500kg		8	0.0%	0.0%					2	55	100.0%	129.2%	1	24
INDUSTRY TOTAL	3 040	885	1327.2 %	-37.4%	213	1 414	2 936	1 537	23 894	7 893	71.8%	-5.8%	13 904	8 283

Passenger	RSA	Dealer	Gov	Rental	Single	Export
BENTLEY **	4	4	0	0	0	
BENTLEY	4	4	0	0	0	
BMW GROUP *	699	699	0	0	0	5 000
BMW/MINI	699	699	0	0	0	5 000
FORD MOTOR COMPANY	697	631	0	0	66	24
FORD EcoSport	357	340	0	0	17	
FORD Everest	164	158	0	0	6	24
FORD Fiesta	69	27	0	0	42	
FORD Figo	98	97	0	0	1	
FORD Mustang	9	9	0	0	0	
HAVAL MOTORS SA	967	941	0	26	0	13
HAVAL H1	72	72	0	0	0	3
HAVAL H2	211	211	0	0	0	9
HAVAL H6	189	189	0	0	0	
HAVAL H6 C	17	17	0	0	0	
HAVAL H9	9	9	0	0	0	
HAVAL Jolion	469	443	0	26	0	1
HONDA	113	113	0	0	0	
HONDA Amaze	20	20	0	0	0	
HONDA Ballade	2	2	0	0	0	
HONDA BR-V	16	16	0	0	0	
HONDA Civic	2	2	0	0	0	
HONDA CR-V	8	8	0	0	0	
HONDA Fit	26	26	0	0	0	
HONDA HR-V	12	12	0	0	0	
HONDA Jazz	7	7	0	0	0	
HONDA WR-V	20	20	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	2 403	2068	0	305	30	
HYUNDAI Accent	101	1	0	100	0	
HYUNDAI Atos	461	460	0	0	1	
HYUNDAI Creta	221	221	0	0	0	
HYUNDAI Grand i10	463	461	0	0	2	
HYUNDAI H1	110	54	0	55	1	
HYUNDAI i20	314	239	0	75	0	
HYUNDAI i30	2	2	0	0	0	
HYUNDAI Kona	83	61	0	0	22	
HYUNDAI Santa Fe	36	35	0	0	1	
HYUNDAI Tucson	108	107	0	0	1	
HYUNDAI Venue	504	427	0	75	2	
ISUZU MOTORS SOUTH AFRICA	15	13	0	0	2	1
ISUZU MU-X	15	13	0	0	2	1
JAGUAR LAND ROVER	230	201	0	3	26	
JAGUAR E-PACE	12	12	0	0	0	
JAGUAR F-PACE	25	20	0	0	5	
JAGUAR F-Type	1	0	0	0	1	
JAGUAR I-PACE	3	1	0	0	2	
JAGUAR XF	1	1	0	0	0	
L-R Defender	47	43	0	0	4	
L-R Discovery	24	18	0	0	6	
L-R Discovery Sport	22	16	0	1	5	
L-R Range Rover	7	7	0	0	0	
L-R Range Rover Evoque	17	15	0	0	2	
L-R Range Rover Sport	38	36	0	1	1	
L-R Range Rover Velar	33	32	0	1	0	
JMC		0	0	0	0	
KIA SOUTH AFRICA	1 378	1220	0	151	7	
KIA Grand Sedona	6	6	0	0	0	
KIA Pegas	79	79	0	0	0	
KIA Picanto	346	245	0	101	0	
KIA Rio	311	260	0	50	1	
KIA Seltos	197	194	0	0	3	
KIA Sonet	363	360	0	0	3	
KIA Sorento	13	13	0	0	0	
KIA Sportage	63	63	0	0	0	
LAMBORGHINI SOUTH AFRICA **	3	3	0	0	0	
LAMBORGHINI	3	3	0	0	0	
MAHINDRA	109	109	0	0	0	
MAHINDRA KUV	66	66	0	0	0	
MAHINDRA Scorpio	23	23	0	0	0	
MAHINDRA Thar	5	5	0	0	0	
MAHINDRA XUV500	15	15	0	0	0	
MAZDA SOUTHERN AFRICA	689	682	0	0	7	
MAZDA 2	120	117	0	0	3	
MAZDA 3	66	64	0	0	2	

MAZDA CX-3	230	230	0	0	0	
MAZDA CX-30	50	50	0	0	0	
MAZDA CX-5	223	221	0	0	2	
MERCEDES-BENZ SA **	470	470	0	0	0	58
MERCEDES	470	470	0	0	0	58
MINI SA	193	180	0	0	13	55
MINI ASX	24	23	0	0	1	
MINI Eclipse Cross	46	34	0	0	12	
MINI Outlander	5	5	0	0	0	
MINI Pajero	9	9	0	0	0	1
MINI Pajero Sport	52	52	0	0	0	1
MINI Xpander	57	57	0	0	0	53
NISSAN	597	479	0	94	24	
DATSUN GO	67	67	0	0	0	
DATSUN GO+	16	16	0	0	0	
NISSAN Almera	61	46	0	15	0	
NISSAN GT-R	1	1	0	0	0	
NISSAN Magnite	101	101	0	0	0	
NISSAN Micra 5	101	94	0	0	7	
NISSAN Patrol SW	4	4	0	0	0	
NISSAN Qashqai	73	67	0	0	6	
NISSAN X-Trail	173	83	0	79	11	
PORSCHE **	66	66	0	0	0	
PORSCHE	66	66	0	0	0	
RENAULT	1 522	1357	0	160	5	
RENAULT Duster	215	162	0	50	3	
RENAULT Kwid	647	537	0	110	0	
RENAULT Sandero II	159	159	0	0	0	
RENAULT Triber	501	499	0	0	2	
SCUDERIA SOUTH AFRICA	6	6	0	0	0	
FERRARI 812	2	2	0	0	0	
FERRARI F8	2	2	0	0	0	
FERRARI Roma	1	1	0	0	0	
FERRARI SF90	1	1	0	0	0	
STELLANTIS	328	310	0	0	18	2
ALFA Giulietta	2	2	0	0	0	
CITROEN C3	52	52	0	0	0	
CITROEN C3 Aircross	16	11	0	0	5	
FIAT 500	27	27	0	0	0	
FIAT 500X	3	1	0	0	2	
FIAT Tipo	5	5	0	0	0	
JEEP Grand Cherokee	11	10	0	0	1	
JEEP Renegade	25	25	0	0	0	1
JEEP Wrangler	22	21	0	0	1	1
OPEL Corsa	37	37	0	0	0	
OPEL Crossland	19	19	0	0	0	
OPEL Grandland X	16	7	0	0	9	
PEUGEOT 108	5	5	0	0	0	
PEUGEOT 2008	52	52	0	0	0	
PEUGEOT 208	21	21	0	0	0	
PEUGEOT 3008	13	13	0	0	0	
PEUGEOT 5008	2	2	0	0	0	
SUBARU	36	35	0	0	1	
SUBARU Forester	20	20	0	0	0	
SUBARU Outback	2	2	0	0	0	
SUBARU WRX	2	1	0	0	1	
SUBARU XV	12	12	0	0	0	
SUZUKI AUTO	1 471	1270	19	169	13	
SUZUKI Baleno	49	39	9	0	1	
SUZUKI Celerio	1	1	0	0	0	
SUZUKI Ciaz	55	17	9	28	1	
SUZUKI Dzire	2	2	0	0	0	
SUZUKI Ertiga	310	164	0	141	5	
SUZUKI Ignis	82	82	0	0	0	
SUZUKI Jimny	130	130	0	0	0	
SUZUKI S-Presso	349	349	0	0	0	
SUZUKI Swift	299	293	0	0	6	
SUZUKI Vitara	2	2	0	0	0	
SUZUKI Vitara Brezza	192	191	1	0	0	
TOYOTA	3 550	2841	42	508	159	122
LEXUS ES	12	12	0	0	0	
LEXUS IS	2	1	0	0	1	
LEXUS LS	1	1	0	0	0	
LEXUS LX	4	4	0	0	0	
LEXUS NX	10	6	0	0	4	
LEXUS RC	1	1	0	0	0	
LEXUS RX	8	8	0	0	0	
LEXUS UX	7	7	0	0	0	
TOYOTA Ayga	183	176	0	2	5	
TOYOTA Avanza	195	189	0	5	1	
TOYOTA C-HR	84	82	0	0	2	
TOYOTA Corolla	66	63	1	0	2	
TOYOTA Corolla HB	33	28	0	0	5	
TOYOTA Corolla Quest	513	301	14	169	29	17
TOYOTA Etios	2	2	0	0	0	
TOYOTA FJ Cruiser	14	10	0	0	4	
TOYOTA Fortuner	685	584	7	69	25	105
TOYOTA Landcruiser 200	3	1	0	0	2	
TOYOTA Landcruiser SW	4	4	0	0	0	
TOYOTA Prado	69	62	2	0	5	
TOYOTA Prius	1	1	0	0	0	
TOYOTA Quantum	4	4	0	0	0	

TOYOTA RAV	183	142	8	0	33
TOYOTA Starlet	747	524	10	194	19
TOYOTA Supra	3	3	0	0	0
TOYOTA Urban Cruiser	646	555	0	69	22
TOYOTA Yaris	70	70	0	0	0

VOLKSWAGEN GROUP SA	4 932	3332	241	1023	336	3 269
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AUDI A1	48	48	0	0	0	
AUDI A3 Sedan	1	1	0	0	0	
AUDI A3 Sportback	3	2	0	0	1	
AUDI A4	20	20	0	0	0	
AUDI A4 Avant	3	3	0	0	0	
AUDI A5 Coupe/Cabriolet	7	7	0	0	0	
AUDI A5 Sportback	14	14	0	0	0	
AUDI A6	8	8	0	0	0	
AUDI A6 Avant	2	2	0	0	0	
AUDI A7 Sportback	4	4	0	0	0	
AUDI A8	1	1	0	0	0	
AUDI Q2	54	50	0	0	4	
AUDI Q3	73	68	0	2	3	
AUDI Q3 Sportback	28	28	0	0	0	
AUDI Q7	7	7	0	0	0	
AUDI Q8	12	11	0	1	0	
AUDI TT	7	7	0	0	0	
VW Caddy	7	7	0	0	0	
VW Caravelle	16	16	0	0	0	
VW Kombi	52	27	1	22	2	
VW Polo	1 369	931	0	331	107	3 269
VW Polo Sedan	451	210	205	4	32	
VW Polo Vivo	1 619	1062	35	478	44	
VW T-Cross	429	358	0	12	59	
VW Tiguan	444	263	0	146	35	
VW Touareg	11	7	0	0	4	
VW T-Roc	242	170	0	27	45	

VOLVO CARS	97	85	0	2	10
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VOLVO XC40	36	32	0	1	3
VOLVO XC60	41	37	0	0	4
VOLVO XC90	20	16	0	1	3

* Sales are estimates ** Reported aggregate sales numbers only

Light CV < 3501kg	RSA	Dealer	Gov	Rental	Single	Export
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FORD MOTOR COMPANY	1 661	1441	101	111	8	4 284
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FORD Ranger	1 620	1400	101	111	8	4 284
FORD Tourneo Custom	31	31	0	0	0	
FORD Transit	10	10	0	0	0	

HAVAL MOTORS SA	558	410	0	148	0	9
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GWM P-Series	285	285	0	0	0	4
GWM Steed	273	125	0	148	0	5

HYUNDAI AUTOMOTIVE SOUTH AFRICA	271	271	0	0	0	0
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HYUNDAI Atos	20	20	0	0	0	
HYUNDAI Grand i10	17	17	0	0	0	
HYUNDAI H1	28	28	0	0	0	
HYUNDAI H100 Bakkie	206	206	0	0	0	

ISUZU MOTORS SOUTH AFRICA	933	850	53	5	25	305
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ISUZU D-MAX	932	850	53	5	24	305
ISUZU KB	1	0	0	0	1	

JMC	2	2	0	0	0	0
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CHANGAN Minivan	1	1	0	0	0	
JMC Vigus	1	1	0	0	0	

KIA SOUTH AFRICA	123	123	0	0	0	0
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KIA K2500	19	19	0	0	0	
KIA K2700	99	99	0	0	0	
KIA Picanto	5	5	0	0	0	

MAHINDRA	204	198	6	0	0	0
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MAHINDRA Bolero	3	3	0	0	0	
MAHINDRA KUV	11	11	0	0	0	
MAHINDRA Scorpio Pik-Up	190	184	6	0	0	

MAZDA SOUTHERN AFRICA	32	25	0	0	7	0
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MAZDA BT-50	32	25	0	0	7	
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MERCEDES-BENZ SA **	23	23	0	0	0	0
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MERCEDES	23	23	0	0	0	
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MITSUBISHI MOTORS SA	42	42	0	0	0	0
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MITSUBISHI Triton	42	42	0	0	0	
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NISSAN	1 757	1567	7	144	39	107
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NISSAN Hardbody	30	30	0	0	0	84
NISSAN Navara	701	663	0	0	38	
NISSAN NP200	996	846	5	144	1	21
NISSAN NP300	23	21	2	0	0	2
NISSAN NV350 Taxi	7	7	0	0	0	

RENAULT	0	0	0	0	0	0
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STELLANTIS	27	22	0	0	5	0
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FIAT Doblo Cargo	1	1	0	0	0	
OPEL Combo	8	8	0	0	0	
PEUGEOT Partner	18	13	0	0	5	

SUZUKI AUTO	61	61	0	0	0	0
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SUZUKI Super Carry	61	61	0	0	0	
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TOYOTA	4 478	4137	106	175	60	3 653
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TOYOTA Avanza	11	11	0	0	0	
TOYOTA Dyna	49	49	0	0	0	
TOYOTA Hi-Ace	1 205	1201	1	0	3	
TOYOTA Hi-Ace Bus	36	27	2	7	0	

TOYOTA Hilux	2 836	2523	93	163	57	3 653
TOYOTA Landcruiser PU	247	237	9	1	0	
TOYOTA Quantum	94	89	1	4	0	
VOLKSWAGEN GROUP SA	94	85	0	0	9	
VW Amarok	22	21	0	0	1	
VW Caddy	21	21	0	0	0	
VW Transporter Cr-Bus	23	15	0	0	8	
VW Transporter PU	20	20	0	0	0	
VW Transporter P-Van	8	8	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Medium CV 3501-8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA **	39	39	0	0	0	7
FUSO	39	39	0	0	0	7
FAW TRUCKS	6	6	0	0	0	
FAW 3.5 Ton	6	6	0	0	0	
FORD MOTOR COMPANY	2	2	0	0	0	
FORD Transit	2	2	0	0	0	
HYUNDAI AUTOMOTIVE SOUTH AFRICA	24	24	0	0	0	
HYUNDAI EX-8	24	24	0	0	0	
ISUZU MOTORS SOUTH AFRICA	99	94	3	0	2	
ISUZU N-Series	99	94	3	0	2	
IVECO	47	6	41	0	0	
IVECO Daily	47	6	41	0	0	
JMC		0	0	0	0	
MERCEDES-BENZ SA **	86	86	0	0	0	
MERCEDES	86	86	0	0	0	
POWERSTAR		0	0	0	0	
STELLANTIS	3	3	0	0	0	
PEUGEOT Boxer	3	3	0	0	0	
TATA	22	16	6	0	0	
TATA LPK	1	1	0	0	0	
TATA LPT	21	15	6	0	0	
TOYOTA	207	186	18	1	2	
HINO 300 Series	154	152	0	0	2	
TOYOTA Coaster	25	25	0	0	0	
TOYOTA Quantum	28	9	18	1	0	
VECV SOUTH AFRICA		0	0	0	0	
VOLKSWAGEN GROUP SA	52	14	37	0	1	
VW Crafter	52	14	37	0	1	

* Sales are estimates ** Reported aggregate sales numbers only

Heavy CV 8501-16500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA **	40	40	0	0	0	
MERCEDES/FUSO	40	40	0	0	0	
FAW TRUCKS	73	73	0	0	0	
FAW CA 15	46	46	0	0	0	
FAW CA 8	27	27	0	0	0	
ISUZU MOTORS SOUTH AFRICA	115	104	9	2	0	
ISUZU F-Series	100	89	9	2	0	
ISUZU FX-Series	15	15	0	0	0	
IVECO	2	2	0	0	0	
IVECO Eurocargo	2	2	0	0	0	
MAN		0	0	0	0	
POWERSTAR	11	11	0	0	0	
POWERSTAR FT Series	11	11	0	0	0	
TATA	35	32	3	0	0	
TATA LPT	35	32	3	0	0	
TOYOTA	48	43	4	0	1	
HINO 500 Series	48	43	4	0	1	
UD TRUCKS SOUTHERN AFRICA	55	55	0	0	0	6
UD TRUCKS Croner	32	32	0	0	0	3
UD TRUCKS Kuzer	23	23	0	0	0	3
VECV SOUTH AFRICA	6	6	0	0	0	
EICHER Pro 6016	6	6	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Extra Heavy CV > 16500kg	RSA	Dealer	Gov	Rental	Single	Export
BABCOCK	40	40	0	0	0	
DAF CF	15	15	0	0	0	
DAF XF	25	25	0	0	0	
DAIMLER TRUCKS AND BUSES SA **	280	280	0	0	0	
MERCEDES	280	280	0	0	0	
FAW TRUCKS	81	81	0	0	0	
FAW 28	3	3	0	0	0	
FAW CA 28	35	35	0	0	0	
FAW CA 33	37	37	0	0	0	
FAW CA 35	6	6	0	0	0	
ISUZU MOTORS SOUTH AFRICA	31	29	2	0	0	
ISUZU F-Series	31	29	2	0	0	
IVECO	45	45	0	0	0	
IVECO Stralis	37	37	0	0	0	
IVECO Trakker	8	8	0	0	0	
MAN	83	83	0	0	0	
MAN TGM	4	4	0	0	0	
MAN TGS	76	76	0	0	0	

MAN TGX	3	3	0	0	0	
POWERSTAR	45	45	0	0	0	
POWERSTAR BeiBen	45	45	0	0	0	
SCANIA	141	128	0	13	0	1
SCANIA G-Series	80	67	0	13	0	
SCANIA P-Series	23	23	0	0	0	1
SCANIA R-Series	38	38	0	0	0	
TATA	11	11	0	0	0	
DAEWOO Commercials	4	4	0	0	0	
TATA LPT	1	1	0	0	0	
TATA Prima	6	6	0	0	0	
TOYOTA	37	36	0	0	0	1
HINO 500 Series	28	28	0	0	0	
HINO 700 Series	9	8	0	0	1	
UD TRUCKS SOUTHERN AFRICA	94	94	0	0	0	6
UD TRUCKS Croner	15	15	0	0	0	4
UD TRUCKS Quester	76	76	0	0	0	2
UD TRUCKS Quon	3	3	0	0	0	
VECV SOUTH AFRICA	2	2	0	0	0	
EICHER Pro 6025	2	2	0	0	0	
VOLVO GROUP SOUTHERN AFRICA	186	186	0	0	0	7
VOLVO FH	147	147	0	0	0	7
VOLVO FM	39	39	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only

Bus > 8500kg	RSA	Dealer	Gov	Rental	Single	Export
DAIMLER TRUCKS AND BUSES SA **	18	18	0	0	0	
MERCEDES	18	18	0	0	0	
ISUZU MOTORS SOUTH AFRICA		0	0	0	0	
IVECO	8	0	0	0	8	
IVECO Afriway	8	0	0	0	8	
MAN	5	5	0	0	0	1
MAN Bus	5	5	0	0	0	
VW Volksbus		0	0	0	0	1
SCANIA	27	27	0	0	0	1
SCANIA Bus	27	27	0	0	0	1
TATA	2	2	0	0	0	
TATA LPO	2	2	0	0	0	
VOLVO GROUP SOUTHERN AFRICA		0	0	0	0	

* Sales are estimates ** Reported aggregate sales numbers only