



RMI | ARA 2022 – 2023, ANNUAL REPORT

OVERVIEW

The ARA National Office, its governing ARA National EXCO (NEC), and ARA Regional EXCOs (RECs), are pleased to report on ARAs projects (afresh, rolling-out or current), VAS (value-add-services), training, activities, achievements, stakeholder relations, and priorities (in which the whole of the ARA Member-base play an integral role) - for this financial-year.

The financial-year 2022 - 2023 period proved to be a year of restore, and remodel - given the trying times of the previous financial year' period, and uncharted waters that the pandemic posed to Member-businesses.

New methods of trade had to be adopted to and combined with innovative thinking, to minimize lost revenue and jobs, in-so-doing – ensuring continuity of business. ARA maintained focussed - to evaluate, accredit, retain, and sign new-business; alongside the onward momentum of Associational Regional and National Meetings, Industry stakeholder Meetings, Roadshows, various Industry events, projects, and activities, Nationally.

FINANCIALLY FOCUSED

In a continued effort to reduce the financial impact of the pandemic, on its SMME Member-businesses, ARA has, and continues to play a pivotal role in remodelling the REMAN Sub-Sector, together with Industry stakeholders.

ARA, together with RMI, and its Sister Associations were pro-active in our approach – to best equip its Member-businesses with the tools needed to manage the impact of CoVID-19. The response of the RMI and its Sister-Associations, and interaction with Government, received praises for its swift action, and co-operation with Industry.

We have had acceptable results financially as an Association during this period, which can be attributed to the initial radical cost-cutting, with a slow phased process insofar face-to-face Meetings. The fact that we managed to grow our Membership and retain its numbers, also contributed to our stable finances.

THOUGHT LEADERSHIP

The ARA National Office, its governing ARA National EXCO (NEC), & ARA Regional EXCOs (RECs) - would like to thank RMI Top Management for setting the standard, providing guidance & focused (thought) leadership, i.e., best approaches, insights, calculated & strategic thinking and lastly embedding confidence

in shaping the future of the RMI, and its Member-businesses. We can but attest to what's possible if we stand together.

"... STRENGTH IN UNITY ..."

ARAs WARRANTY BOOKLET; OUR SEAL OF APPROVAL, FOR QUALITY REPAIRS

ARAs "Warranty Conditions Handbook" for Automotive Engineering Firms is provided by ARA - the Automotive Remanufacturers' Association - a proud association of the Retail Motor Industry Organisation (RMI), and in circulation for many years, for added benefit, and assurance of workmanship applied.

ARAs Warranty for services rendered is a guarantee from the Engineering Firm that defective products or repair failures will be repaired or replaced. The Warranty sets forth the terms and conditions to which the Warranty applies, as well as certain exclusions – which bound both the ARA – Engineering Firm and Consumer alike to certain "terms and conditions".

ARAs REPRESENTATION ON SABS COMMITTEE MEETINGS, AND ROAD TRAFFIC REGULATIONS

The Retail Motor Industry Organisation (RMI) and its various constituent Associations have the privilege and important role to serve on SABS Technical Committee, TC (and SC – Sub-Committee) Meetings on behalf of our Membership (out of which "Working Groups" are formed in order for subject matter experts to review / amend / re-affirm, current Motor Industry Standards - SANS), and represent its Membership, the Automotive Aftermarket Retail Sector, as well as the Motor Industry at large – playing a significant key role in quality assurance in regards to Motor Industry Standards.

ARA continues with its nomination as the SABS / TC 22 / SC 01 Chairperson, to Chair of the Committee proceedings.

Technical Committees (TCs) ARA are party to / Chairing:

- TC 22/SC 05 - Construction of Motor Vehicles – Automotive Aftermarket Centre's;
- TC 22/SC 09 - Construction of Motor Vehicles – Alternative Fuel Vehicles;
- TC 22/SC 01 - Construction of Motor Vehicles – Braking;
- TC 22/SC 02 – Construction of Motor Vehicles – Child Restraints;
- TC 1035 – Vehicle Hoists & Jacks and Stands; and
- TC 22/SC 03 – Construction of Motor Vehicles – Towing Devices.

MEETINGS: MEMBER, REGIONAL EXCO, NATIONAL EXCO, AND AGMs

Member Meetings, Regional EXCO, as well as National EXCO, and Annual General Meetings were held during this period, with positive forward propulsion insofar the onward development of Industry, and the REMAN Sub-Sector.

The following Members were elected to serve on the National EXCO, for the period 2021 – 2023 financial-year.

Newly elected ARA NATIONAL EXCO 2021 - 2023		
Mr Frank Mac NICOL	Chairperson	Almo Engineering

	Representing – Free-State and Northern Cape	
Mr Chris Le Roux	Vice-Chairperson Representing – KwaZulu-Natal	MACs Electro Diesel Services
Mr Johan Botha	Committee Member Representing – Central	Randburg Diesel & Turbo
Mr Riaan Botha	Committee Member Representing – Eastern Cape	EP Radiators
Mr Dirk Du Plessis	Committee Member Representing – Western Cape	Turbo Exchange - Cape
Mr Dave Stalker	Committee Member Co-Opt (Diesel Specialist)	Diesel Consultant

Great appreciation is extended to the above National EXCO Members who continue to sacrifice their time and effort to ensure the Association’ continues development, stable position in Industry, sustainable business, and ongoing value to Member-businesses, during these peculiar and trying times.

ARA, IN CONJUNCTION WITH WERC, JOINS THE GLOBAL RIGHT TO REPAIR FOR THE AUTOMOTIVE AFTERMARKET

The Automotive Remanufacturers’ Association (ARA) are pleased to announce that ARA, in partnership with the World Engine Remanufacturers' Council (WERC), has joined the Global Right to Repair Movement for Vehicles by signing the new right to repair position statement.

This move is in line with the mission of WERC to establish a global alliance of independent Engine Rebuilders committed to excellence in their work, better profitability, and greater awareness of the trends that disruptive technology is bringing to the engine rebuilding business.

Our National EXCO Chairperson, Mr Frank Mac NICOL, serves as WERC's President, and our National Director, Mr Attie Serfontein, is WERC's General Secretary (GS), ensuring that South Africa is well-represented in this global alliance, and in the Vice-President chair, Mr Dmitry Danshov from Russia.

Please [click here](#) for global right to repair position statement for vehicles, and ARAs press release in this regard.

ARAs CONCLUSION

In concluding the report for the 2022 - 2023 financial year, RMI | ARA is extremely grateful for the continued support of ALL Member-businesses of the Association, the thankless efforts of the Committee Members who gave freely of their time and expertise (specialty fields), together with Associational Staff – ALL of whom drove the Association’ strategic objectives. Last but not least to the greater RMI Membership and the RMI Staff who work alongside the Association, further appreciation is extended to each and ALL.

The Association is looking forward in continuing to do ALL it can to assist its Members-businesses, and be of value to their business - especially in these uncertain times, for greater opportunity, and positive trade-conditions. Belonging became ever more-so critically important – to ensure longevity of Member-businesses, and business relations (service rendering) to the Motoring Public.

As a collective we've done very well over this period, by adapting to the onslaught of a pandemic, adapting, diversifying, and changed Industry for the better – where change were inevitable. Much was achieved and will we continue to build on our successes - to grow even stronger, as a united body.

“... RMI | ARA - WHERE BELONGING MATTERS ...”

A LAST WORD FROM OUR RMI CEO: MR JAKKIE OLIVIER

A word of thanks

As we start our new financial year on 1 July, business continues to slowly recover from the battering we took during the COVID Pandemic. Unfortunately, the problems experienced with loadshedding, and other endemic infrastructural problems, and the alarmingly high unemployment figures, continue to plague every business and every South African.

We collectively watch and wait with bated breath for the economy to improve so that businesses will once again kick start a period of regrowth and prosperity in our country. It is in times like these that I believe the strength of belonging has never been more important.

I am so proud to see the way member businesses have conducted themselves over the last 12 months and have no doubt that if you maintain your focus, continue to look for ways to add value and adopt an innovative mindset with a strong emphasis on upskilling, [your Association] will continue to thrive and members will find the opportunities to excel in this evolving landscape.

On a separate note, as we move into the last six months of the year and I plan for my retirement at the end of the year, I wanted to take a moment to express my deepest appreciation for the support the RMI has received from [your Association] members over my ten-year tenure as CEO of RMI. There is no doubt that [your Association] has played a pivotal role in the success and growth of the RMI.

It has been a privilege and a pleasure to lead this great organisation and to witness the growth and resilience of the associations. My special thanks to all our members for their dedication and support in serving on so many of our regional and national committees, both for [your Association] and the RMI. I am always acutely conscious of the fact that this is done voluntarily and I cannot thank you enough for your service and the time you have invested in our association for the sake of the industry we all love so much.

I will be attending our Regional RMI AGM's around the country, and I urge as many of you to attend if possible. This will give me an opportunity to thank you and bid you farewell face-to-face. Personally, this has been a wonderful journey for me. I will treasure the friendships, the battles won and the incredible progress achieved.

Thank you sincerely

Jakkie Olivier