

RMI | SAVABA 2022 - 2023, ANNUAL REPORT

OVERVIEW

The SAVABA National Office, its governing SAVABA National EXCO (NEC), and SAVABA Regional EXCOs (RECs), are pleased to report on SAVABAs projects (afresh, rolling-out or current), VAS (value-add-services), training, activities, achievements, stakeholder relations, and priorities (in which the whole of the SAVABA Member-base play an integral role) - for this financial-year.

The financial-year 2022 - 2023 period proved to be a year of restore, and remodel - given the trying times of the previous financial year' period, and unchartered waters that the pandemic posed to Memberbusinesses.

New methods of trade had to be adopted to and combined with innovative thinking, to minimize lost revenue and jobs, in-so-doing — ensuring continuity of business. SAVABA maintained focussed - to evaluate, accredit, retain, and sign new-business; alongside the onward momentum of Associational Regional and National Meetings, Industry stakeholder Meetings, Roadshows, various Industry events, projects, and activities, Nationally.

SAVABAS QUARTERLY ENGAGEMENTS WITH THE NATIONAL REGULATOR FOR COMPULSORY SPECIFICATIONS (NRCS)

The SAVABA National Executive Committee (NEC) continues to play a pivotal role during its quarterly engagement Meetings with the National Regulator for Compulsory Specifications (NRCS); pertinent aspect(s) that remains on the Agenda, receiving quite a bit of attention — and important topics the NRCS requested (as a courtesy) to remind SAVABA Member-businesses of the NRCS' request for Industry to (1) notify the NRCS upon change of address.

Also, (2) that when completing Application Forms for Homologation / Variant Application(s), that the Forms be typed, instead of being filled-out by hand (in writing). This is to avoid any misprint or confusion that may be caused by handwritten submissions.

The NRCS have also indicated, since their initial request(s), of which the SAVABA National Office have circulated, and communicated to all participating SAVABA Member-businesses, that they've seen (received) an increase of address-updates, as well as Applications being typed and wish to extend their gratitude, and thanked SAVABA Members in doing so – for streamlined process.

SAVABAS REPRESENTATION ON SABS COMMITTEE MEETINGS, AND ROAD TRAFFIC REGULATIONS

The Retail Motor Industry Organisation (RMI) and its various constituent Associations have the privilege and important role to serve on SABS Technical Committee, TC (and SC – Sub-Committee) Meetings on behalf of our Membership (out of which "Working Groups" are formed in order for subject matter experts to review / amend / re-affirm, current Motor Industry Standards - SANS), and represent its Membership, the Automotive Aftermarket Retail Sector, as well as the Motor Industry at large – playing a significant key role in quality assurance in regards to Motor Industry Standards.

SAVABA continues with its nomination as the SABS / TC 1033 Chairperson, to Chair the Committee proceedings.

Technical Committees (TCs) SAVABA are party to / Chairing:

- TC 1033 Roadworthiness of Motor Vehicles;
- TC 22/SC 03 Construction of Motor Vehicles Towing Devices;
- TC 22/SC 08 Construction of Motor Vehicles Lighting and Optics for Traffic & Transport;
- TC 1035 Vehicle Hoists, Jacks and Stands;
- TC 22 Construction of Motor Vehicles;
- TC 1070/SC 01 Retro Reflections Number Plates;
- TC 22/SC 01 Construction of Motor Vehicles Braking; and
- TC 86/SC 01 Transport Refrigeration.

At current, Working-Group activities involves the revising of SANS 10216 i.e., the "Evaluation of Vehicle Test Stations".

GPDoRT - MIB CONFERENCE

In previous communication(s), SAVABA shared our excitement of announcing our proud collaboration with the GPDoRT – Gauteng Province: Department of Road and Transport, for the upcoming MIB (Manufacturers', Importers, and Bodybuilders) Conference at Automechanika Johannesburg, in September 2023.

However, we shortly thereafter informed Industry that the GPDoRT has decided to postpone the MIB Conference - to a later date, due to unforeseen circumstances, and non-availability of key-stakeholders during this time. As a collective, SAVABA, and the GPDoRT - wish to thank Messe Frankfurt for their event-support and for making the facilities available.

We'll be sure to communicate the new date for the GPDoRT – MIB Conference, in due course. With the announcement of the new date, a detailed "programme flow" with added involvement of Industry stakeholders, which will allow for a far-greater reach to the MIB Sub-Sector, within the Automotive Aftermarket.

The MIB Conference provides for a platform for all the major stakeholders in the MIB Sub-Sector, to engage in Industry relevant matters, for the aforesaid stakeholders to meet-and-greet, acquaint, and building of socio-economic business-relations, with close-ties with Departmental Officials, the GPDoRTs MEC - Members of the Executive Council, and furthermore to engage on meaningful exchange of views on critical issues affecting MIB daily operations.

Please have a look-out on forthcoming communication pertaining to the MIB Conference, which promise to be informative, thought provoking, and of great value to the MIB Sub-Sector. The Media will too be covering this event, given the importance of the MIB Conference, for the Department, and SAVABA (MIB) Member-business, alike.

SAVABA, AND ITS SISTER ASSOCIATIONS, IN CONJUCTION WITH RMIs REGIONAL OFFICES, CELEBRATES TRIUMPHAL ROADSHOWS – NATIONALLY

With RMIs National Roadshows concluded recently, and with great success we may add; RMI, and its constituent Associations, who also formed part of the Roadshows - received positive feedback from our respective Member-businesses / respective constituencies.

The Roadshows provided for face-to-face interaction, and networking opportunities, that for some time wasn't possible, as a result of the pandemic. As a collective, we felt honoured to shake the hands of our Member-businesses, discussing matters relevant to Industry, and the Sub-Sectors of specialization.

The objectives of the Roadshows were definitely met, in that RMI and its constituent Associations focused on RMIs fundamental benefits, and value proposition to its Member-businesses.

Discussion points included Associational descriptors and areas of expertise within the Automotive Aftermarket Retail Sector, as well as the various stakeholder participation where our Member-businesses are represented.

Other discussion points with the likes of IR (Labour), Training & CPA (Consumer Affairs) services, financial-overview, regulatory-compliance, together with special-projects, that RMI, and its constituent Associations are currently busy with – was shared. The Roadshows ensured for interactive sessions with our Member-businesses, with great prizes up for grabs.

A special word of thanks to RMIs respective Regional Managers, and their Teams – who made the Roadshows possible. For a copy of the Presentation(s) shared during the Roadshows, Nationally, kindly contact your Regional Office for the Presentation, for future reference.

MEETINGS: MEMBER, REGIONAL EXCO, NATIONAL EXCO, AND AGMs

Member Meetings, Regional EXCO, as well as National EXCO, and Annual General Meetings were held during this period, with positive forward propulsion insofar the onward development of Industry, and the MIB Sub-Sector (Manufacturers', Importers, Bodybuilders).

The following Members were elected to serve on the National EXCO, for the period 2021 – 2023 financial-year.

- 1. Mr Mams Rehaman, Chairman (KZN Region)
- 2. Mr Jaco Bezuidenhout, Vice-Chairman (Central PTA)
- 3. Ms Tenette du Plessis (FS & NC)
- 4. Mr Eduan Naude (WC)
- 5. Mr Ian Morgan (Central JHB)

Great appreciation is extended to the above National EXCO Members who continue to sacrifice their time and effort to ensure the Association' continues development, stable position in Industry, sustainable business, and ongoing value to Member-businesses, during these peculiar and trying times.

THOUGHT LEADERSHIP

The SAVABA National Office, its governing SAVABA National EXCO (NEC), & SAVABA Regional EXCOs (RECs) - would like to thank RMI Top Management for setting the standard, providing guidance & focused (thought) leadership, i.e., best approaches, insights, calculated & strategic thinking and lastly embedding confidence in shaping the future of the RMI, and its Member-businesses. We can but attest to what's possible if we stand together.

"... STRENGTH IN UNITY ..."

SAVABA AND IDC IN DISCUSSIONS REGARDING INDUSTRY (SUB-SECTOR) SPECIFIC TRAINING

The Industrial Development Corporation (IDC) of South Africa Limited was established in 1940 through an Act of Parliament (Industrial Development Corporation Act, 22 of 1940) and is fully owned by the South African Government.

As a key implementing Agency of Industrial Policy, the IDC's activities currently involves the National Development Plan (NDP), the New Growth Path (NGP), and the Industrial Policy Action Plan (IPAP). The IDC identify Sector development opportunities aligned with Policy objectives and develop projects in partnership with Industry stakeholders.

By developing Industrial Capacity, the IDC achieves specific outcomes, such as facilitating job creation through the companies we fund.

The IDC remains committed to promoting environmentally sustainable growth and increasing sectoral diversity to boost the local production of Goods. It also plays a critical role through its subsidiary, the Small Enterprise Finance Agency (SEFA), in promoting entrepreneurial development and growing the SMME Sector.

With the aforesaid in mind, the IDC and SAVABA is at current engaging in talks surrounding the MIB Sub-Sector of the Automotive Aftermarket. The objective of course is with full sights on SAVABA Member-businesses who qualify for IDC Training.

SAVABA will be sure to keep its Member-businesses abreast of developments, and possible pilot project(s) that may arise out of this initiative – ensuring that the MIB Sub-Sector are well equipped with Artisans who has the theoretical and practical skill-set to carry out the expertise it requires to advance in the MIB Sub-Sector.

SAVABAS CONCLUSION

In concluding the report for the 2022 - 2023 financial year, RMI | SAVABA is extremely grateful for the continued support of ALL Member-businesses of the Association, the thankless efforts of the Committee Members who gave freely of their time and expertise (specialty fields), together with Associational Staff – ALL of whom drove the Association' strategic objectives. Last but not least to the greater RMI Membership and the RMI Staff who work alongside the Association, further appreciation is extended to each and ALL.

The Association is looking forward in continuing to do ALL it can to assist its Members-businesses, and be of value to their business - especially in these uncertain times, for greater opportunity, and positive tradeconditions. Belonging became ever more-so critically important – to ensure longevity of Memberbusinesses, and business relations (service rendering) to the Motoring Public.

As a collective we've done very well over this period, by adapting to the onslaught of a pandemic, adapting, diversifying, and changed Industry for the better – where change were inevitable. Much was achieved and will we continue to build on our successes - to grow even stronger, as a united body.

"... RMI | SAVABA - WHERE BELONGING MATTERS ..."

A LAST WORD FROM OUR RMI CEO: JAKKIE OLIVIER

A word of thanks

As we start our new financial year on 1 July, business continues to slowly recover from the battering we took during the COVID Pandemic. Unfortunately, the problems experienced with loadshedding, and other endemic infrastructural problems, and the alarmingly high unemployment figures, continue to plague every business and every South African.

We collectively watch and wait with bated breath for the economy to improve so that businesses will once again kick start a period of regrowth and prosperity in our country. It is in times like these that I believe the strength of belonging has never been more important.

I am so proud to see the way member businesses have conducted themselves over the last 12 months and have no doubt that if you maintain your focus, continue to look for ways to add value and adopt an innovative mindset with a strong emphasis on upskilling, [your Association] will continue to thrive and members will find the opportunities to excel in this evolving landscape.

On a separate note, as we move into the last six months of the year and I plan for my retirement at the end of the year, I wanted to take a moment to express my deepest appreciation for the support the RMI has received from [your Association] members over my ten-year tenure as CEO of RMI. There is no doubt that [your Association] has played a pivotal role in the success and growth of the RMI.

It has been a privilege and a pleasure to lead this great organisation and to witness the growth and resilience of the associations. My special thanks to all our members for their dedication and support in serving on so many of our regional and national committees, both for [your Association] and the RMI. I am always acutely conscious of the fact that this is done voluntarily and I cannot thank you enough for your service and the time you have invested in our association for the sake of the industry we all love so much.

I will be attending our Regional RMI AGM's around the country, and I urge as many of you to attend if possible. This will give me an opportunity to thank you and bid you farewell face-to-face. Personally, this has been a wonderful journey for me. I will treasure the friendships, the battles won and the incredible progress achieved.

Thank you sincerely

Jakkie Olivier